



MATRIX SUPPLIER NEWS

MATRIX Cleaning Systems - UK Manufacturer

Working safe and meeting demands during COVID 19

During these unprecedented times like many other suppliers, Matrix Cleaning Systems the leading UK manufacturer of steam machines manufactured in Leyland, Lancashire have had to make many changes to the way we maintain production to meet the global demand for its key products.

'The demand for steam cleaning machine technology has increased dramatically. Not only here in the UK, but huge demand from overseas' says company Managing Director, Bob Pownall. Matrix have increased production capability, staff production levels have doubled (100% increase) using a local company Perfect Recruitment to find the best qualified staff to join our team. To work safely and fast to meet all production deadlines has been a challenge in more ways than one, a factory one way system has been implemented to enforce social distancing, and longer factory working hours were put in place to achieve greater production volumes each day. The factory canteen was deep cleaned to the highest standard to enable staff to reuse but on three staff permitted at any one time, with sanitising taking place before and after each sitting.

Then we had the additional pressure and challenge with our suppliers of components, many from Europe whose factories were in lockdown, our purchasing department have worked tirelessly with our partners to ensure the supply of components never stopped, we can safely say that those troubled times are over and all supply routes are working well with no shortage of stock.

Training and support has had to be carried out by offering Virtual Machine Training Courses using video and Zoom meetings, with up to 100 staff in some cases. It has been difficult to go on site and carry out machine demonstrations, but through Matrix EOS (Education of Steam) this has been possible through video demonstration.

The future is looking very good; the UK market is going from strength to strength with demands from all sectors but increased interests from the Care Home sectors and Hospitality. International business and interest has increased considerably for the Matrix steam machines, now being supplied to many countries and the American market will be the next chapter of the Matrix success next year.

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