Redefining ROI

Invest smarter for a better clean

Innovation for FM & Contractors



Welcome... Redefining ROI

Our innovative products guarantee a high Return On Investment, which is why we give you 'Return On Innovation'.

Innovation is a buzz word in our industry. Clients demand it, contracts can be won and lost on it and often more budget can be freed up if the products are deemed innovative. This can lead to sourcing innovation for the sake of it, in order to tick a box, which doesn't add value and may end up as a costly red herring.

At Rawlins, we guarantee a high return on investment - allowing you to invest smarter, and deliver a 'Return on Innovation'.

This catalogue highlights our core innovations that bring repeatable, measurable results and

a better clean, with fast return on investment. Contact us for a free consultation/on-site demonstration and access our ROI calculators to find out how much you can save over the term of your contract.

James White, Managing Director



Working With...































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Return On Innovation

Example 1:

A shopping centre invests in Ren Clean and Kaivac and saves £34,000 per year.

Example 2:

A shopping centre invests in Kaivac and achieves a return on investment in 6 months, with a yearly saving of £15,000.

Innovation

We're seeing more contracts today won or lost based on finding innovative solutions. Most FM companies and cleaning contractors are looking for equipment and processes that save time, which is the biggest cost factor, and give better results. At Rawlins we continually search for equipment and processes that can bring these benefits to you.



Return On Investment

ROI is key to all business decisions today. More than 80% of cleaning cost is labour and often equipment sits idle in cupboards. This catalogue contains innovative processes that save on labour, equipment, and chemicals, giving a fast return on investment.





Return On Innovation

Deep Clean Vs Daily Clean

Deep cleans can cost thousands of pounds.

Effective daily cleans have minimal cost in comparison. We bring the equipment that makes this cost effective.

Contact us for more information.

Measurable/Repeatable Results

A floor or surface that looks clean, doesn't necessarily mean that it is. ATP testing can be used to prove that a surface is clean and free from bacteria. Our cleaning equipment has been scientifically proven to give consistent results every time.



Daily Cleaning

Cleaning on a regular, ideally daily basis, means you are cleaning dirt built up over one day only. The traditional deep clean means you are cleaning dirt that has been building up for months. This is more difficult to remove, will take longer, cost more and will result in areas being less hygienic for your customers.



REN™clean Escalator Cleaner







- Improve productivity and reduce costs with daily use
- Fast and efficient: Cleans in just 15 minutes
- Simple & effective: Only one person required to operate, no training required
- Stay on the move: No need to shut down the escalator
- Great clean, no damage: Gentle on the aluminium, but tough on dirt
- Simple to transport
 & store: Use on
 spillages as they occur throughout the day



REN™clean Escalator Cleaner

RENclean provides a better clean at a fraction of the price when compared to traditional methods of escalator cleaning. The revolutionary system can clean an escalator in under 15 minutes without the need to stop its cycle. Designed to fit the tread and width of all standard escalators, simply slot the pad into the grooves of the tread and allow to run for at least 3 cycles.

Approved by





RENclean design and method is protected by the following patents: US patent #8,337,625 and #9.878,351

EU patent pending 14885370.8

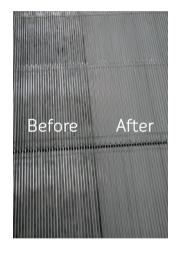


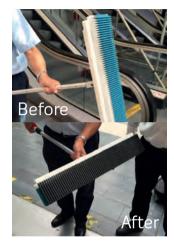












"We were very satisfied with the cleaning results and the minimal time and effort required to use the tool."

Steve Johnson - Key Account Manager, Schindler







RENTMclean Riser Cleaner







- · No power needed
- Low cost cleaning of risers
- Fast, simple, and effective; only one nonskilled operative needed
- Can be used to clean up spills
- Great clean, no damage: gentle on aluminium but tough on dirt
- Easy to transport and store
- Can be used for deep cleans and maintenance cleans



REN™clean Riser Cleaner

RENclean is a revolutionary escalator cleaning system that is a fraction of the cost of traditional methods. Now, with the introduction of the riser cleaning system, this is a fully comprehensive solution so every area of the escalator steps are clean and look great to your customers.

















Brush

- Scrub dirt & grease after applying Restore gel solution
- Tackle tough, sticky stains with ease

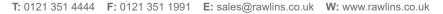


Riser Pad

- · Use with Restore gel solution
- Fit pad to riser treads and wipe in up-down motion until clean







Kaivac No-Touch Cleaning



Science based cleaning:

Many 'cleaning' processes involve mops and cloths which do not remove dirt, they only spread the dirt around.

The Kaivac No-Touch Cleaning process is based on the removal of the maximum amount of soils by combining an automatic chemical metering and injection system, an indoor pressure washer and a powerful wet vacuum into an integrated system.

Using an ATP (Adenosine Triphosphate) meter, we can measure the level of contamination on a surface in seconds, before and after cleaning. Kaivac is proven to clean significantly better than traditional cleaning methods.

Reduced Costs

- LABOUR Sanitise washrooms in just one third of the time usually required.
- EQUIPMENT Our multipurpose systems help eliminate unnecessary equipment.
- CHEMICALS Automatic dosage reduces costly waste.
- PRODUCTIVITY No-Touch
 Cleaning dramatically increases
 productivity compared with
 traditional methods.







Click or scan to see video today















Chop The Mop!

A recent scientific study compared the effectiveness of flat mops with the Kaivac No-Touch Cleaning process, measuring bacteria removal in grout lines against mopping.

The results showed that No-Touch Cleaning was 60 times more efficient in removing bacteria from grout lines than mopping, which is more likely to spread contamination than remove it.



OmniFlex[™] Crossover Cleaning



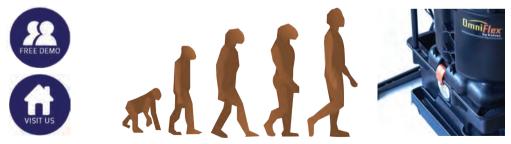
Traditional cleaning methods using mops and rags risk cross contamination. Effective cleaning involves the removal of soils.

The OmniFlex™ system is designed to make any mopping task as hygienic as possible and educate the user away from rinsing and towards soil removal.

OmniFlex[™] is a modular system that can suit any budget and can grow with your business needs. Join the evolution of cleaning with the OmniFlex[™] Crossover Cleaning System.



Evolve your cleaning processes with the OmniFlexTM Crossover Cleaning System. Start with a hygienic alternative to mopping, then add modules as your needs evolve, to create a complete floor care system.













OmniFlex™ AutoVac vs Scrubber Dryer vs Mopping

In tests performed by a major university, both the AutoVac and scrubber dryer removed over 99% of targeted soil, while a new microfibre mop removed only 51%.

- 3x faster than mopping cleans up to 20,000 ft per hour
- Simple to learn, use and maintain
- Certified by the National Floor Safety Institute (NFSI) for providing high traction
- · Mains or battery powered
- Breaks down for light, easy transportation
- Available as a pre-configured package or as a simple, inexpensive add-on to existing OmniFlexTM systems
- Includes all components necessary for a complete floor care system: cleaning, degreasing, stripping, waxing and more





Multiple Modes of Operation



 Spread only: Extended dwell time for heavy soil, disinfection etc.



• Vac only: Vacuum removal of liquids, cleaning solution and stripper.



• Spread and Vac: Simultaneously dispense and spread cleaning solution with instant vacuum extraction

OmniFlexTM Dispense and Vac System



Food Service Cleaning:

Food service establishments often generate high volumes of grease that is difficult to remove and can lead to costly slip and fall accidents. Studies also show that dirty floors drive customers away, never to return.

OmniFlex[™] cleaning systems are specifically designed to remove the maximum amount of soil and biopollution. 30-60 times more effective at removing dirt and contaminants from kitchens, dining and washroom floors than standard cleaning methods.

Key Benefits of OmniFlex™

- · Modular system works with your budget
- · Simple & Hygienic
- · Quick & Efficient
- Removes contaminants, doesn't just spread them
- Surfaces are left clean and dry for immediate use
- Spray & Vac version converts OmniFlex into a No-Touch Cleaning System for washrooms







Dispense fresh solution through throttle tap on the rear of the Trolley-Bucket



Vacuum soils and water away leaving surfaces clean and dry.



Rapidly spread solution across floor with the optional Ergo Speed Spreader.



Vacuum under fixtures, shelves and seating with the versatile vac wand.



OmniFlex™ suv

The Ultimate In Crossover Cleaning

The OmniFlex™ SUV™ combines high speed push-behind cleaning (for large areas), with the precision and flexibility of a vacuum wand (for smaller areas or grouted floors).

The result is a compact cleaning trolley that can tackle any hard flooring challenge thrown its way. It's perfect for washrooms, entrances, aisle ways, hallways, reception areas, gyms, food service areas and lots more.

DAILY











OmniFlex™ SUV

An all-in-one solution to hard floor cleaning. The OmniFlex™ SUV™ is an all-in-one multipurpose platform that replaces and outperforms mops and buckets, janitor's trollies, wet vacuums, dust mops, and in some cases, even scrubber dryers.











SpaceVac High Reach Cleaning

A safer alternative to traditional high reach cleaning methods:

SpaceVac high reach vacuum systems allow cleaning high areas whilst keeping your feet firmly on the ground.

Whether it is gutter cleaning outside or cleaning of pipes, beams and fixtures inside large facilities and warehouses.

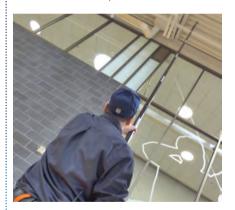
No need for ladders or expensive scaffolding.

Live high quality video. Monitor your work as you go.



Key Benefits of SpaceVac

- Complies with HSE recommendations
- A range of tools to handle different cleaning tasks
- · No loss in suction power



Internal systems can clean areas up to 10 metres

- Made from super-lightweight, extremely stong, carbon fibre
- HD camera included to monitor and record work from the ground
- · ATEX approved system available



External systems can clean areas up to 16 metres





SpaceVac vs Competition

Tools - We have more tools available than any other competitor, to help you clean quickly and efficiently.

Heads - Our heads are 100% carbon fibre and a single piece construction, making them extremely light and strong. Competitor silicon heads are a lot heavier.

Poles - Our carbon fibre poles are held together by our unique safety locking mechanism meaning they cannot come apart during operation.

Demonstration/Training - We offer both at your premises at a time that suits you.





S.A.F.E.R = Safe And Fast. Easy Release.



Don't fall foul of Work at Height Regulations:

The biggest cause of workplace fatalities and major injuries is falls from height, often through the use of ladders to get to otherwise out of reach areas.

Between 2013 – 2018 there has been an average of 37 fatal injuries per year. In 2017/18 5,445 employees suffered a major injury as a result of a fall from height in the workplace, with a further 2,643 employees suffering an 'over 7 day' injury.

The Health & Safety Executive recommends that working at height is avoided unless there is no other way.

SpaceVac ATEX

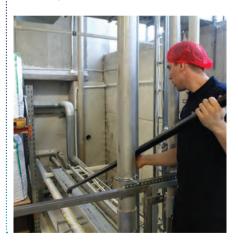
SpaceVac's ATEX system has been developed specifically for use in areas designated as Explosive Atmospheres (known as ATEX). The system is 100% fully conductive, to guarantee spark-free operation and total peace of mind for operators. ATEX cleaning is a specialised area and requires equipment specifically designed and manufactured to be used in these environments.







- · Fully conductive
- · Complies with HSE recommendations
- Complete range of tools to handle different cleaning tasks











PacVac Backpack

Pacvac's commercial backpack vacuum cleaners are a great choice for the professional cleaning industry. The lightweight backpacks are designed to fit all body shapes providing optimal comfort.

Recommended use Superpro 700:

Offices, retail (store outlets and supermarkets), car dealerships, stadiums, theatres, education facilities and public buildings (civic centres, museums and galleries).

Recommended use Superpro battery 700:

Stairs, lifts, transportation vehicles (trains, planes and buses) and daytime cleaning.



Streamflo Trolley System and OVA-8 Pole

STREAMLINE

The Streamflo Trolley System and OVA-8 Pole work together to create an efficient external window cleaning system.

The trolley system provides pure water on demand, by simply filling up the container with tap water, using the resin filter to do the work!

The OVA-8 telescopic pole reaches up to 60ft (18m) and is lightweight to make it easy to move the brush across windows, glass and cladding.

Key Benefits of the Streamflo Trolley System and OVA-8 Pole

• Cleans up to 60ft (18m)

 Anti-rotating poles, meaning the operator has more control

 The pole is ergonomically designed so it fits easily into your hand, making holding the pole comfortable for longer













DragonFly 4 Internal Window Cleaning System





The Streamline Dragonfly 4 enables you to clean high-toreach areas of glass, without taking your feet off of the ground!

The system consists of a pump and bottle held in a comfortable back-pack. This is attached to a telescopic pole with a microfibre pad on a swivel mop plate, for ease of use on glass areas and windows.

There is no need for chemicals and the system can be used with pure water to easily clean many surfaces with a spotfree finish, including; windows, mirrors, cladding and stainless steel surfaces.

Key benefits of the Dragonfly 4

- Cleans up to 40ft (12m)
- Proven to clean at height up to three times faster than traditional methods.
- Environmentally friendly: no chemicals required and uses a rechargeable battery, saving the need for spare batteries.
- The system has telescopic poles, so there are no modular pole sections lying around!
- The Streamline Dragonfly 4 can be used in the following areas: shopping centres, airports, stations, hotels, colleges, museums, schools, office blocks and anywhere else.









MotorScrubber MS2000











The MotorScrubber MS2000 is a compact, battery powered scrubber. where the user is not restricted by cables. It is a portable, robust heavyduty cleaning tool to be used all day every day. MS2000 is created for cleaning detail areas where larger machines cannot access, perfect for washrooms, around toilets and stair cleaning. 100% waterproof and submersible in water, it's ideal for scrubbing the scum line from swimming pools, fountains and other water features. The fully adjustable head can be locked into position for vertical cleaning or left to move freely for uneven surfaces. An extremely effective scrubbing speed and is fast enough for polishing; ideal for polishing marble, mirrors and stainless steel.

Key Benefits of MS2000 and let

- · Effective cleaning due to high torque motor
- · An impressive 4 hours run time
- · Lightweight and heavy duty
- · UK manufactured with the highest quality components
- Cordless
- 100% waterproof head which can be submersed in water













MotorScrubber Jet







The MotorScrubber Jet, with integrated chemical injection gives you an incredible deep clean. The fully adjustable jet at the scrubbing head can be angled to your desired position, allowing the direct application of solution to surface. The easy dose system means no chemical is wasted for the perfect dilution every time.









MotorScrubber FORCE now available



Litterbug Sweepers









Our Litterbug sweepers are designed for maximum pick up, ease of use and productivity. Our Litterbug Pro have a patented dual sweeping system that will pick up litter, cans, bottles and even half a brick with an unrivalled productivity

of up to 4100m²/hour.

Top Tip:

Use the 770B or 970B where you have a large number of corners or dead ends to clean. The brushes keep turning even when you stop.



Patented dual sweeping system on Litterbug Pro Sweepers





Litterbug 370B

Commercial battery-powered sweeper for quick, quiet and cordless cleaning of all surfaces, indoor and outdoor. The full floating main cylinder brush individually adapts to any surface, whether hard surface or carpet. The side brushes enable a complete and thorough cleaning along edges and even in the smallest corners.

The powerful Lithium-Ion battery allows an operation time of approx. 45 minutes per battery. Ideal for entryways of all kinds, hallways and staircases. In nursing homes, warehouses, office areas, airports, schools, commercial buildings, trains and train stations.

The working width of 37cm, includes the two inwards-rotating side brushes. A second battery is stored and carried on the machine itself. Quick-charging unit with a charging time of only 70 minutes is included.

Litterbug 370B features:

- Large foot pedal for activation without bending over
- Main cylinder brush and side brushes can be replaced without the use of tools
- Aluminum telescopic handle for an optimum work position
- Rubber wheels leave no traces, even on sensitive surfaces
- Large waste collection tray with 2 litres capacity
- Changeable bristled rim on the underside of the housing
- Low noise volume, and therefore excellent for use during business hours
- · Space-saving storage position
- Compact, light and easy-to-handle for any user















Why mop, when you can i-Mop?

A full size scrubber drier deck with the flexibility of a flat mop.

Can you imagine having a scrubber drier that can clean under chairs and tables, one that is as easy to use as an upright vacuum cleaner? The i-Mop is the world's most compact scrubber drier which produces big results! The i-Mop is available in 3 sizes: i-Mop Lite, i-Mop XL and i-Mop XXL



Click or scan to see video todav

Discover the future of cleaning:

- Replaces a standard mop and bucket
- · Leaves no dirty residue on the floor
- Scrubs and dries at the same time eliminates the need for wet floor signs and lessens the chance for accidents to occur.
- A cordless wonder no more tripping over cords
- Lightweight and easy to use it is designed with both male and female users in mind with almost no training required
- · Client appreciation and brand enhancement - state-of-the-art technology
- Can "turn on a sixpence" cleans in and around tight spaces with ease
- Time and labour saving allows the user to clean as fast as they can walk
- · A revolutionary design that will transform the cleaning world!



"The power and functionality of a scrubber dryer, with the flexibility of a mop"



"The ability to scrub and dry at the same time! Wet Floor signs are a thing of the past!"





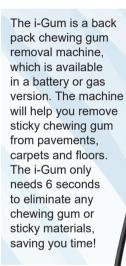
i-Gum Chewing Gum Removal











Key benefits of i-Gum

- Only takes 6 seconds
- · No water or power supply needed
- · Centralised controls, for easy use
- Can be used on any surface



REMOVE CHEWING GUM IN JUST 6 SECONDS



Acrobat Scrubber Driers

Multi-purpose floor scrubbers effectively clean both carpets and hard floors. Easy to manoeuvre, quick drying and cleans into corners. Excellent results on safety floor and grouting. Available in 24cm (C24C) and 34cm (C34C) widths, with or without a pump to control the amount of water dispensed. Battery version available in 34cm width (C34B). Carpet brushes and escalator brushes also available.





Key benefits of Acrobat scrubber driers:

- Outstanding results on both hard and soft floor coverings
- Massive savings on chemical costs and water
- Wall to wall cleaning that reaches into the tightest corner
- Excellent manoeuvrability, no heavy pushing, pulling or lifting
- Accessible and removable tanks for fast solution changes and emptying
- · Quiet in operation





Mastervac Battery mastervac

- Cordless cleaning which improves productivity and lessens risk of trip and fall accidents
- Run time 45mins MVB 11 dry vacuum, 90 mins MVWB 21 wet vacuum
- Quiet motors and no cable, good for daytime cleaning
- MVWB 21 battery wet vac, great for spill control at stadia, conferences and public events
- Cordless cleaning where no power available



P-Wave Washroom Deodorisers P-WAVE®





Revolutionary washroom deodorising

The P-Wave product range is designed to reduce the cause of unpleasant odours in toilets and washrooms and to leave the area smelling fresh and clean P-Wave products tackle odour at source, enhancing the experience of the customer using the facility.



P-Wave Urinal Screen

Available in Honeysuckle, Ocean Mist, Mango & Spiced Apple.



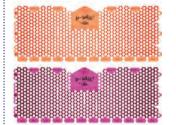
P-Wave Hex 3D

Urinal air freshener/deodoriser with the new, more effective two sided design.



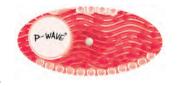
P-Trough Screen

P-Wave Trough Screen is the only answer to trough odour.



P-Curve

P-Wave Curve is the air freshener that can be put "almost anywhere".



P-Eco Air

30 day fragrance passive air freshener for all rooms.



P-Wave Bowl Clip

Simply clip onto your toilet bowl, and eniov 30 days of fragrance











Easy Fresh

No aerosol, just a fragrant cover which lasts 30 days.



P-Wave Refresh

Universal fit air filter that fits other dispensers & cabinets.



Door Fresh

P-Wave Door Fresh is the intelligent air freshener with a fragrance that lasts for over 30 days.



Key Benefits

- · 30 day odour control
- · Environmentally friendly
- · Tackles odour at source
- 100% Recyclable & VOC compliant
- · Gradually releases fragrance over 30 days
- · 4 fragrances to choose from



Click or scan to see video today



High Performance Industrial Matting



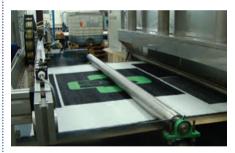
Denis Rawlins Limited are specialists in industrial matting and have been supplying mats into businesses throughout the UK for over 25 years.

We are the UK supplier for Andersen mats, who are the inventors of the rubber backed mat. Made in the USA, Andersen mats are unparalleled in their high quality and performance.

Andersen are known worldwide as leaders in mat innovation and technology. We are proud to be able to offer these mats to you, our customer.

100% Satisfaction Guarantee

We are so confident that you will be completely satisfied with the mats you buy from us, that we offer our customers an amazing, unlimited customer satisfaction guarantee.









Mats made with care & passion

Our mats are made using the latest technology, but there are still many people involved in the manufacturing process. Whether they're trimming the edges, aligning the rubber backing, moulding labels, creating logo mat artwork or even maintaining the machines, the final product you receive has been crafted by a hardworking team who really care and have a passion for mats.





Mat Placement Guide

Use our mat placement guide to help you choose which mats are suitable for the different areas of your building. If you're still stuck, don't worry, you can always call us on 0121 351 4444 and we'll do our best to give you guidance over the telephone.

Alternatively, for more specialist requirements, we offer a completely free mat audit on your premises. We will happily send in one of our matting experts to do an audit of your building, listen to your particular needs and finally make recommendations on the right mats for you.

We want to make sure you are completely satisfied with the mats you buy from us, so let us help you make the right decisions on your purchase.



Buy Vs Rent Industrial Matting



Do you rent your matting?

Rental mats are a very expensive long-term matting option at an average of £2 / m² per month. A 0.9 x 1.5m (3 x 5ft) mat could cost more than £700 over a five-year period, purchasing a high performance 0.9 x 1.5m (3 x 5ft) mat would cost about £100.



Click or scan to see video today



What you should know about rental mats

- Most users clean rental mats daily at their own expense, even when they are contracted to be cleaned by the rental company.
- Most rental mat companies offer limited sizes which means you may need a number of mats to cover an area, this increases the tripping hazard and can look unsightly.
- The most effective mats are bi-level, which rental mats are not, and are therefore less effective.
- The quality and appearance of rental mats vary considerably; some can be up to 10-years old.
- Most scraper mats, anti-fatigue mats and kitchen mats are not cleaned or changed out by the rental company. The user has to clean them whilst still paying a rental charge.
- Rental mats have a higher carbon footprint; fuel for pick-up and delivery as well as cleaning, using vast amounts of water and energy. High performance matting can be cleaned in place using a much lower carbon footprint.



Purchased



Rented

Renting floor mats could cost 7 x more than if you purchase your own mats





Forklift Truck Mats



Stop forklift trucks bringing dirt and water into your warehouse

Forklift trucks make frequent trips in and out of the warehouse throughout the day. It's not just the goods making their way into the warehouse, dirt and water is also being tracked into the building on the wheels of the forklift. This can result in health and safety issues, such as skidding forklifts and slip, trip and fall accidents, problems which are amplified in inclement weather.





- Place at the entrance / exit to the warehouse
- Remove dirt and water from the wheels of the forklift
- Hold the dirt and water on the mat stopping it from spreading onto the warehouse floor
- Easily cleaned with a pressure washer or wet vacuum cleaner
- Modular system to fit any size or shape of area required
- Simple to self-install with little downtime







Details and descriptions are for information purposes only as the products may vary for any reason, including constructional requirements. Denis Rawlins Ltd reserve the right to modify the products in any way

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