

# Redefining ROI

Invest smarter for a better clean



## Your ROI calculator

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# Redefining ROI

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## Kaivac No-Touch Cleaning

### Example ROI Calculator:

6 x Washroom's:	one per floor
Each washroom:	10 Fittings
Total Fittings:	60
Cleans per week:	6
Weeks per year:	52
Cleans per year:	<b>312</b>
Labour cost:	<b>£11.00/hr*</b>

Traditional Cleaning (ISSA) - 3 minutes per fitting

Mins to clean all washroom's: **180**

Cost per year:  **$(180/60) \times 312 \times £11.00$**

**£10,296.00**

Kaivac - 1.38 minutes per fitting

Mins to clean all washroom's: **82.80**

Cost per year:  **$(82.80/60) \times 312 \times £11.00$**

**£4,745.78**

**Saving using Kaivac: £5,550.22 / year**

**ROI period: 10 months**

*\*Labour rate based on London Living wage plus costs*

### Other advantages:

1. More dignified for the user
2. Savings on costs of mops, cloths and chemicals
3. No need to deep clean = savings

[See our online calculators here...](#)

[www.rawlins.co.uk/return-on-innovation](http://www.rawlins.co.uk/return-on-innovation)

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